



**SDM LIMITED**

SKYSHORE DOWNSTREAM & MARKETING LTD



# PROFILE



Authorised distributors  
of Eni lubricants

[www.sdm-ltd.com](http://www.sdm-ltd.com) | [www.skyshoregroup.com/sdm](http://www.skyshoregroup.com/sdm)

[sales.sdm@skyshoregroup.com](mailto:sales.sdm@skyshoregroup.com) | [info@skyshoregroup.com](mailto:info@skyshoregroup.com)



10+ YEARS OF  
EXPERIENCE

500+ PROJECTS  
COMPLETED

1000+ HAPPY  
CLIENTS

## WHO WE ARE

Skyshore Downstream and Marketing Limited (SDM) is the member of Skyshore Group Ltd (SGL) created and carved out from the flagship company, Skyshore Shipping and Energy Limited (SSE) to satisfy the Oil and Gas Downstream of the Group within Nigeria.

Skyshore Downstream and Marketing Limited (SDM) was incorporated to take over the oil and gas downstream businesses, trading arm of the group of companies which was hitherto to the responsibility of SSE.



## EXCELLENCE

Skyshore Group Limited (SGL) is an international Oil and Gas conglomerate involved in Maritime Logistics, Shipping & Agency, Oil & Gas Trading, Crude Oil Trading, Drilling & Production Engineering & Services, Oilfield Support Services, Engineering, Procurement & Construction Services.

## TRUST

SGL metamorphosed into a world class conglomerate from an enterprise company called ACHUKS VENTURES in the year 1991 which later became a limited liability company; ACHUKS WORLDWIDE SERVICES LTD, incorporated under the laws of Federal Republic of Nigeria.

## QUALITY



# SKYSHORE



**SDM LIMITED**  
SKYSHORE DOWNSTREAM & MARKETING LTD



## OUR MISSION

Our goal is to provide the highest quality of products, with the broadest selection of variety of products at the most competitive prices.

## FIND THE BEST SOLUTIONS WITH US

## OUR VISION

To be the largest dependable and trusted company for the distribution and trading of Petroleum products within Nigeria and in the world through continuous customer interaction.





## OUR CORE VALUES

### **Q**UALITY

We operate under standardized technique with state of the art equipment in other to achieve excellence in all our products

### **C**LIENT SATISFACTION

We work hard to ensure transparency and honesty in all interactions and communications

### **I**NNOVATION

We embrace the concept of innovative culture, through collaboration between our staff and constantly striving for the best possible outcomes



## OUR CORE VALUES

### SAFETY

We carefully plan our corporate actions towards the society, the environment, the people, and our partners.

### ETHICS

We work hard to ensure transparency and honesty in all interactions and communications





Skyshore Group Ltd (SGL) through its flagship company, Skyshore Shipping & Energy Ltd (SSE) became the only authorized distributors of Eni (Agip) Lubricants in Nigeria since February 2016. SGL, since inception, has consistently developed & maintained a position as one of the leading players in the Nigeria Oil & Gas sector & West African Economy.

Due to further expansion and growth in client base, the board of directors of SGL met and passed an unanimous resolution to create SKYSHORE DOWNSTREAM & MARKETING LIMITED (SDM) as another member company of Skyshore Group to take over the responsibility & expand the distribution of the following products and services.

- PETROLEUM PRODUCTS | • LPG | • LNG | • LUBRICANTS | • BITUMEN
- WAX | • COMMODITY CHEMICALS





# PETROLEUM PRODUCTS

We leverage on the strength of our flagship company Skyshore Shipping & Energy Limited (SSE) who is an importer of large volume of products within West Africa.

Currently, we are focusing on capturing the entire value chain in oil trading, shipping, storage, distribution and retailing of petroleum products.

**AUTOMOTIVE GAS OIL (AGO)**  
**KEROSENE**  
**AVIATION TURBINE KEROSENE(ATK)**  
**MARINE GAS OIL(MGO)**

## AUTOMOTIVE GAS OIL (AGO)

Automotive Gas Oil, or AGO, is the name given to fuel intended for use in road vehicles (trucks, buses, vans and cars) powered by diesel engines. AGO is used in two main types of vehicle: Heavy-duty vehicles, such as trucks and buses. Light-duty vehicles, such as vans and passenger cars.

Diesel engines are widely used in heavy-duty vehicles. Such vehicles are frequently operated in fleets and are re-fuelled centrally with fuel delivered direct from the supplier. In the light-duty vehicle sector, recent advances in engine design now also allow light-duty diesel engines to compete with gasoline engines on performance grounds.



### KEROSENE

Kerosene is a very versatile product when in a pure state and used to power jet engine aircraft (jet fuel) and some rockets, it is known as Aviation Turbine Kerosene (ATK). When it is used as a domestic fuel for lamps, stove, cookers and the likes, it is known as Household Kerosene (HiHK). When the product is adapted for use for both purposes, it is known as Dual Purpose Kerosene (DPK).

Our kerosene conforms to the following specifications from the Department of Petroleum Resources (DPR):

- › Specific @ 60/60°F
- › Distillation Recovered @ 200°C (%vol.)
- › FBP (OC)
- › Colour
- › Merchantable Odour
- › Flash point (Abel, oF)
- › Total sulphur (%wt)
- › Copper corrosion (3hr @ 50 °C)
- › Smoke point (mm) 22 (min.O)
- › Char value (mg/k) 15



# PETROLEUM PRODUCTS

**FOR US, QUALITY**  
**matters a lot**

## MARINE GAS OIL(MGO)

Here at Skyshore Downstream & Marketing Limited , we supply marine gas oil (MGO) in bulk ranging from 500 – 300,000 litres and more. We've worked with the shipping industry for nearly 15 years, so we understand the burden and restraints associated with bunkering vessels.

We provide quick, Nation-wide marine gas oil deliveries within short timeframes to make sure we can work around tides, your budget, and your schedule. It doesn't matter where your vessel is docked, our nationwide coverage means we can get a delivery to you within 48 hours.





# LIQUEFIED PETROLEUM GAS (LPG)



Whether you want to purchase Liquefied Petroleum Gas (LPG) and have it shipped to your storage facility in West Africa, our world-class team is built to help you close fast, safe, and profitable LPG transactions on time, every time!

Liquefied petroleum gas can also be called liquid petroleum gas (LPG or LP gas). It is referred to as simply propane or butane, because they are flammable mixtures of hydrocarbon gases used as fuel in heating appliances, cooking equipment, and vehicles.



# LIQUEFIED NATURAL GAS (LNG)



Liquefied natural gas (LNG) is a fuel that can be used in a variety of industries. Our team has experience in all of these applications:

- › **Oil and gas** – Dual-fuel drill rigs and hydraulic fracturing
- › **Transportation** – Alternative fuel for trucks, marine, and locomotive engines
- › **Power** – Backup storage for reliability of supply
- › **Industry** – Feedstock for ethylene oxide production or end-of-mile projects





# LUBRICANTS

Skyshore Downstream & Marketing Limited is the authorised distributor of Eni lubricants in Nigeria and West Coast of Africa. We import and refill mineral multigrade automotive oils. Our products and other services reaches our clients through our Strategic Retail Partners (SRPs) and other multiple channels. Our partners make a variety of strategic level decisions including optimal product assortment, customer service, supporting services and device the retail mix which includes the product, price, promotion, personnel and presentation.

The huge and well-structured range of Eni lubricants is made up of lubricants specially formulated to ensure the correct lubrication of engines and transmission of systems of Industry standards in accordance with the requirements of the OEMs.

thus, such products includes but not limited to;

Automotive Lubricants

Industrial Lubricants

Marine Lubricants







**Automotive lubricants**

Eni has always been involved in the development of high quality, high performance lubricants. The research of our laboratories, together with a direct contact with customers worldwide, provides cutting-edge technology and highly reliable products.

The Eni automotive lubricants range includes formulated products which can meet the needs of lubrication of all vehicles such as passenger cars, Heavy duty vehicles, scooters and motorcycles, Agricultural and Earthmoving Machinery





## Industrial Lubricants

This category includes lubricants of all types intended for the lubrication of industrial machinery, such as hydraulic oils, turbine oils, compressor oils, bearing oils and industrial gear oils.

Among all these categories, the one on which the highest volumes is hydraulic oils which are used in the hydraulic controls of building machinery, industrial plants etc.





## Marine Lubricants

We have been operating for many years in the international bunkering market and engaged in the sale of Eni products and services to domestic and foreign customers, with the commitment to meet the increasingly specialised needs of modern machinery.

Customers in the marine sector have the option of obtaining supplies of lubricants such as Engine oils, compressor oils, Hydraulic oils, Slideways oils, Gear oils, heat transfer oils, turbine oils, Greases and many more







## **BITUMEN**

SDM limited supply enough bitumen to help resurface roads every day. The wide range of innovate bitumen products we supply is designed to help meet the challenges of road, roofing and airport sectors, alongside specialty and industrial applications.



## **COMMODITY CHEMICALS**

We partner with companies across the world to establish and maintain strong relationships that allows us to source the highest quality special chemical products available. At the forefront of technological innovation within the chemical industry is where we flourish. SDM Limited applies cutting-edge sourcing strategies to supply chain.

We believe in doing things the right way- this means operating by the standards of numerous federal and international regulatory agencies





## **WAX AND PETROLEUM**

While ensuring reliability and flexibility in the supply chain, SDM limited provides Wax and Petroleum to her clients through her partnership wit one of the European leading manufacturer of these products. We supply fully refined parafin Waxes, Petrolatum (a special hydrogenated white petroleum) and slack wax that assures top performance for several end uses at benefits of the final products quality.







# **SDM LIMITED**

SKYSHORE DOWNSTREAM & MARKETING LTD



## **WAREHOUSE**

Plot 35 Trans-Amadi Industrial Layout,  
Port Harcourt, Rivers State.  
Nigeria

## **ADMIN/OPERATIONAL BASE**

1B-Ibro Avenue, Trans-Amadi Industrial layout,  
P.O.Box 6518,  
Port Harcourt, Rivers State. Nigeria.  
+234-811-322-0000, +234-805-048-8003

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